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## Doing Business in Nigeria – 2007

### AGENDA

March 12 – 13, 2007-

**Baltimore Convention Center  
Room 301  
One West Pratt Street  
Baltimore, Maryland**

Co-sponsored by



### Supporting and Participating Organizations

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# Doing Business in **Nigeria** - 2007 (DBIN)

**March 12-13, 2007**

**Baltimore Convention Center  
One West Pratt Street, Room 301  
Baltimore, Maryland 21201**

**Organized by:**

**Enterprise Nigeria**

**Nigerian Business Forum**

**Nigerians in the Diaspora Organization (Americas)**

**African Professionals Network (AfriPro)**

**Nigerian Exchange (NgEX)**

**NRC Reunion**

**Co-sponsor:**

**Nigerian Export Promotion Council**

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## **AGENDA \***

### **DAY 1 – March 12, 2007 – Conference Program**

8:00am – 9:00am – *Registration, Exhibits open; and light breakfast refreshments served—*

9:00am – 9:30am – *Welcoming remarks and opening session*

M/C: Phyllis Shearer Jones  
Chairman, Maryland/DC District Export Council  
President/CEO, Elan International, LLC  
Former Assistant US Trade Representative

Opening Remarks: Robert McGlotten  
Assistant Secretary  
Division of Business Development  
Maryland Department of Business and  
Economic Development

Program Facilitator(s): Shelvin D. Longmire  
DBIN Program Director and Global Protocol Advisor  
Executive Director, African-American Partnership for  
Global Enterprise and Commerce

John Coker  
DBIN National Director-Nigeria & Senior Coordinator  
Senior Consultant, Public Sector Finance  
Former Director, Debt Management Office (DMO),  
Former Director, Central Bank of Nigeria

Dokun Adewole  
Associate DBIN Program Director  
President, Nigerian Business Forum  
Internal Consultant, Wachovia Bank

9:30am – 11:00am – *Partners for Market Access, Trade Services, and Resources.*

Moderator: Laurie-Ann Agama  
Director for African Affairs  
Office of the US Trade Representative  
Executive Office of the President

Panelist: Stephen J. Anderson  
Commercial Officer  
US Commercial Service  
U.S. Export Assistance Center, Baltimore  
U.S. Department of Commerce

Tanya G. Smith  
National Export Director for Africa, Middle East,  
& the Caribbean  
Office of International Trade  
US Small Business Administration

Dr. Baruch Ben Yehudah  
Chairman, Africa/Middle East Committee  
International Business Strategy Advisory Council  
Prince George's County Department of Economic  
Development

11:00am – 12:30pm – *Delivering private-sector capabilities for cross-border transactions—  
Banking, project finance; investment ventures; and risk management.*

Moderator: Dokun Adewole  
President, Nigerian Business Forum  
Internal Consultant, Wachovia Bank

Panelist: Yussur Abrar  
Vice President, Credit Risk  
American International Underwriters, AIG  
Former CEO/President  
Global Digital Communications

Benjamin Gyepi-Garbrah, II  
Managing Director  
Sub-Saharan Africa Trade & Investment Group  
(SATIG, LLC)

Henry Egwudobi  
Managing Director  
VANOP Group, LLC.

Kendal Tyre, Esq.  
Partner  
Nixon Peabody, LLC

12:30pm – 2:00pm - *Guest Luncheon (Working Lunch Buffet) – VIP Speakers. Sponsored by:*

M/C: Phyllis Shearer Jones  
Chairman, Maryland/DC District Export Council  
President/CEO, Elan International, LLC  
Former Assistant US Trade Representative

Keynote Speaker(s): TBA

2:00pm – 2:30pm – *Afternoon opening session: The art of the deal--testimonies on successful business ventures in Nigeria. (US Success Stories)*

Moderator: Ezi Mecha  
Senior Consultant  
IBM Global Services

Presenters: Peter Bowe  
President,, Elligot  
Divison of Baltimore Dredges, LLC

Zimako U. Ike  
Chief Executive Officer  
ZADA, Inc.

Wole Akande  
Chief Vision Officer  
Slowe Limited

2:30pm – 2:45pm – *Opening session for the Nigerian Program - VIP Speaker.*

M/C: Ambassador Howard F. Jeter  
President, The Leon H. Sullivan Foundation  
Former US Ambassador to Nigeria

Keynote Speaker: His Excellency George A. Obiozor  
Ambassador, Federal Republic of Nigeria

2:45pm – 5:00pm – *Special presentation on new and expanding opportunities in Nigeria for investment, project development, and two-way-trade between US and Nigerian private-sector enterprises.*

M/C: Dr. Ola Kassim  
Chairman, Nigerians in the Diaspora (NIDO-Americas)

Keynote Speaker: Mrs. G. M. Sasore  
Special Advisor to the President for Export, and  
CEO, Nigerian Export Promotion Council

Other Nigerian Delegates (TBD)

5:00pm – *Closing Remarks*

**DAY 2 – March 13, 2007 – Exhibits Only**

9:30am – 6:30pm – *Open to the public, for individuals with invitation flyer to access the Baltimore Convention Center and exhibit area.*

**Agenda subject to change without notice**